University Highlights Fiscal Year 2017
(July 1, 2016-June 30, 2017)

> Appointed Guy Riekeman, D.C., as Chancellor.
> Appointed Rob Scott, D.C., as President.
> Opened William M. Harris Center for Clinical Education.
> Partnered with Atlanta Birth Center and other vitalistic health professionals to open VitalAtlanta, a place for whole-health services in all phases of life.
> Opened Vital LIFE Health Center, within VitalAtlanta, to serve as a flagship clinic that will lead to development of 1,000 clinics nationwide for principled chiropractic graduates to practice once finished with their education.
> Partnered with Etsy.org to integrate Compassionate Integrity Training (CIT) into the Good Work Institute: Hudson Valley Curriculum.
> Officially began classes as part of Chillon Project in Lee Arrendale State Prison, a women’s correctional facility in Alto, Georgia.
> Finished the year with revenues of $2.3 million less than budgeted and expenses $3.8 million less than budgeted, producing a net positive financial performance against budget.
> Twelfth consecutive year that financial performance was better than budgeted.

> At the 2016 Fall CElebration, hosted more than 1,640 alumni and friends on campus for continuing education, reunion events and parties.
> Surpassed more than 6,000 alumni and friends getting engaged with LIFE activities and programs.
> Secured private support of $40,000 to help outfit the x-ray lab in CGUS 121.
> Secured three new endowed scholarships from AMPED Now, Inc.; Maximized Living, Inc.; and Dr. and Mrs. Jay Perniciaro.
> Received nine complete BrainCore Systems valued at $220,000 from BrainCore Systems, LLC.
> Received neurological diagnostic system valued at $52,100 from Chiropractic Leadership Alliance.
> Launched Bachelor of Arts Degree in Positive Human Development and Social Change as a new degree that started enrolling in Winter Quarter 2017.
> Appointed Jayme Pendergast as new Athletic Director.
> Announced intercollegiate women’s lacrosse as new sport starting in the 2018-19 season.
List of Donors


$250,000–$499,999
William M. Harris Family Foundation

$50,000–$99,999
Foot Levelers, Inc.
Maximized Living, Inc.

$25,000–$49,999
Laughing Gull Foundation
Dr. and Mrs. Joseph Lupo
Dr. Jay Perniciaro and Mrs. Wendy Perniciaro

$10,000–$24,999
AMPED Now, Inc.
ChiroSecure
Dr. and Mrs. James F. Fox
Dr. Irene Gold
Dr. Jeremy and Amanda Hess
Dr. and Mrs. Stuart E. Hoffman
Mr. and Mrs. Richard L. Bend, Sr.

$5,000–$9,999
Dr. and Mrs. Jeffrey L. Alta
Dr. Adam J. Apfelblat
Dr. Amla Afa-Afagat
Dr. Susan N. Blaskay Carver
Dr. John A. Hofmann, Sr.
Dr. Brill E. Inderbitzen

$1,000–$4,999
Dr. Darcy A. Andersen
Mr. and Mrs. Adam J. Arning
Dr. Devan S. Arman
Dr. Claudia A. Anrig
Dr. Darcy A. Andersen
Mr. and Mrs. Adam J. Arning

$500–$999
Dr. Jonathan R. Holtzman
Dr. Mitchell Holsten
Dr. and Mrs. Adam Janiak
Dr. Itamar Itzhak

$300–$499
Dr. Howard Wright
Dr. Philip M. Dembowski
Dr. Michael D. Smith

$100–$299
Dr. Paul D. McCartney
Dr. and Mrs. Daniel S. Gordon
Dr. Thomas O. Morgan
Dr. Don A. Page
Dr. Michael L. Tomasello, Jr.

$50–$99
Dr. Michael L. Ungerak
Dr. Skye L. Wood
Dr. and Mrs. Joseph P. Heffernan
Mr. and Mrs. John A. Haffeman
Mr. and Mrs. Daniel S. Gordon
Dr. and Mrs. Daniel S. Gordon

$25–$49
Dr. and Mrs. Michele A. Beneke
Dr. and Mrs. Robert Crystal
Dr. and Mrs. Glenn A. A. Clark

$20–$24
Dr. and Mrs. Joseph C. Smith, II
Dr. and Mrs. Joseph C. Smith, II

$10–$19
Dr. and Mrs. Joseph C. Smith, II
Dr. and Mrs. Joseph C. Smith, II

$5–$9
Dr. and Mrs. Joseph C. Smith, II
Dr. and Mrs. Joseph C. Smith, II

$1–$4
Dr. and Mrs. Joseph C. Smith, II
Dr. and Mrs. Joseph C. Smith, II

$0.50–$0.99
Dr. and Mrs. Joseph C. Smith, II
Dr. and Mrs. Joseph C. Smith, II
Engagement Trends

<table>
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<tr>
<th>Fiscal Year 2015</th>
<th>Fiscal Year 2016</th>
<th>Fiscal Year 2017</th>
<th>Fiscal Year 2017 Goals</th>
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<tr>
<td>Number of Donors</td>
<td>631</td>
<td>665</td>
<td>701</td>
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<tr>
<td>Number of Gifts</td>
<td>4,308</td>
<td>5,675</td>
<td>7,168</td>
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<td>Total Number Raised</td>
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<td>Cash</td>
<td>$1,160,303</td>
<td>$1,288,981.76</td>
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<td>In-Kind</td>
<td>$86,504</td>
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<td>Total</td>
<td>$1,246,807</td>
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<td>$1,856,975.71</td>
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<td>Total State Reps</td>
<td>166</td>
<td>183</td>
<td>170</td>
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<tr>
<td>Total Alumni Engaged</td>
<td>4,347</td>
<td>5,024</td>
<td>6,066</td>
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<td>LIFEforce</td>
<td>759</td>
<td>801</td>
<td>900</td>
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The Statement of Financial Position

- Total Assets: $109,654,744
- Total Liabilities: $71,983,290
- Total Net Assets: $37,671,454

Revenue By Source

- College of Chiropractic: 75.1%
- Undergraduate & Master’s: 14.1%
- Auxiliary Enterprise: 6.5%
- Other: 2.7%
- Private Contributions: 1.8%

Board of Trustees

- Kevin Fogarty, D.C., Chairman
- Jeffrey Aita, D.C.
- Eddy Diaz, D.C.
- Sandra Elbaum, D.C.
- Aaron Gagnon, CPA
- Richard Giul, B.S.
- R. James Gregg, D.C.
- Jack Griesbaum, J.D.
- Jay Handt, D.C.
- Marc Hudson, D.C.
- Leana Kart, D.C.
- Thomas M. Klapp, D.C.
- Joseph Lupo, D.C.
- Brian McAulay, D.C., Ph.D.
- Rhonda Newton, B.A.
- Randolph O’Dell, D.C.